



## 5 Ways to Blow Your Showing Appointments

- Personal Items. Not clearing away your painted dolls collection may prove to be a distraction to a potential buyer.
- The door key doesn't unlock the door - make sure it not only fits the lock, but does the job of unlocking the door it is used for.
- Not confirming the showing appointments quickly or not allowing showings. Keep availability open to allow for the maximum number of showings 9am-8pm M-F, and any time over weekends.
- The buyers agent will show the home to the buyers. There's no need to hang around to follow the buyers through the house.
- Pets - Crating your dog or take him out of the house. Too many distractions in a house will mean less time is focused on the property features.





# HOMESSELLERS BOOTCAMP

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